

MASTER ENERGY SALES

With award-winning energy sales trainer
Mark Jewell

For all sales, marketing, contractors, project managers,
developers and professionals in the energy industry.



Field-proven strategies

The one-day training and bonus resources will help residential and non-residential energy pros sell more projects.

Create compelling proposals

Sell more by saying less: master elevator pitches, 1-page proposals, 1-page financials, and benefits beyond utility savings.

Fool-proof your business

Learn the secrets of selling during a recession. Make your business thrive during a time of tariffs, increasing costs, and economic uncertainty.

Hawai'i Energy is proud to provide this opportunity at no cost: “Learning to S.E.E. : Selling Efficiency Effectively”

A professional energy sales training and coaching program.

Valued at \$2,600 / person with bonus materials

Whether you're new to the industry or not, these full-day courses are designed to equip you with proven techniques to help you understand your prospects, quell objections easily, and effectively close sales for energy efficiency projects and product sales.

Trainings will be in person at Hawai'i Energy's training room and also online. Sign up for:



Residential Edition

May 21 or June 17, 9 am – 4 pm



Non-Residential / Commercial Edition

May 23 or June 20, 9 am – 4 pm

Sign up: [HawaiiEnergy.com/PROFESSIONALS](https://hawaiienergy.com/PROFESSIONALS)

About Mark Jewell

Mark is an award-winning sales coach and Wall Street Journal bestselling author who has trained 21,000+ energy pros. Selling Energy appeared on Selling Power magazine's list of Top 20 Sales Training Companies. Mark has influenced energy decisions in >3 billion square feet of real estate over the last 30 years and can share field-proven insights on how to sell more energy solutions.



Hawai'i Energy

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Questions? Email  shishidok@leidos.com